

Registered office: Villa 09, 310 Minh Khai Street, Minh Khai Ward, Hai Ba Trung District, Hanoi, Vietnam Trading office: 5th Floor, HH01 Building, New Horizon City, 87 Linh Nam street, Mai Dong Ward, Hoang Mai District, Ha Noi city, Viet Nam Tel: +84 24 3941 3748/49/50

| Group name | ASIA CLIENT - LVCLA03-ASIA-5D4N- HANOI-MUCANGCHAI-SAPA | Code | 240416083916 | |
|------------|---|------------------|----------------------------|--|
| Version | 1 | Sales consultant | Asia sales team | |
| Group size | 2 - 35 pax(s) | Validity | 01 May 2024 to 31 Dec 2024 | |

LVCLA03-ASIA-5D4N-HANOI-MUCANGCHAI-SAPA

Special highlights:

- ✓ Le Champ Tu Le Hot Spring experiencing the natural hot mineral spring right on Le Champ's premises
- ✓ Fansipan Mountain 3143m height Roof of Indochina offers breathtaking views of the surrounding valleys, verdant forests, and traditional hill villages.
- ✓ Glass Bridge The bridge is entirely made of transparent glass, with a height of over 2000m. Walking on this bridge, you will feel like you are floating in mid-air, surrounded by a vast and magnificent sky
- ✓ Local motorbike experience riding by local motorbike to the top of hills in Mu Cang Chai
- ✓ Salmon Hotpot at Sapa enjoying a steaming salmon hot pot is absolutely a best choice for your dinner Tours in Sapa



Mu Cang Chai

Web: http://www.lvtravel.vn/

Hotline 1: Mr Len, GM +84 989 200 116. Email: len@lvtravel.vn / enquirv@lvtravel.vn



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Sapa (for Optional tour) is located in the north mountainous area of Vietnam with the Hoang Lien Son range of mountains, which includes Fan Si Pan—the country's highest peak with 3143m height. The landscape of Sapa Vietnam is known to be so beautiful with its mountains, waterfalls, green forests, flowers and harmonious layout that it has been a constant source of poetic inspiration.

Mu Cang Chai is home to the most magnificent farming terrain in Asia. Rice terraces curl into ribbons around the hills creating a breathtaking effect, attracting photographers, hikers and even motorbike enthusiasts. Are you ready for an adventure?

Day 1: Hanoi Arrival - Sapa (-/-/D)

Upon arrival at Noi Bai airport, our tour guide will pick you up and transfer directly to Sapa at around 12:00 Sapa is a remote town in northwestern Vietnam That's known for its pristine rice terraces and cool mountain atmosphere. Drive uphill to **Sapa**, the remoteness and simple lifestyle of ethnic minorities are a highlight of Sapa. The ethnic people are frequently seen in this hill town and small vendors along the street sell local textiles and handicraft. Arrive to Sapa at 17:00, you will check in hotel then free time at your leisure after long way transfering.

In the evening, enjoy dinner at local restaurant (with Vietnamese cuisine)

Overnight in Sapa

Distance Hanoi - Sapa: 315 km (5 - 6 hours transfer)

Meals Dinner (Vietnamese food)





The daily life of local people in Sapa

Day 2: Sapa - Cat Cat Village - Free time (B/L/D)

After breakfast, our guide and driver pick up you at hotel then transfer to Cat Cat village Upon arrival, we will start visiting to **Cat Cat** in the bottom of Muong Hoa valley – one of the most beautiful valleys in northwest Viet Nam. This is the village of the H'Mong hill tribe. It's far from Sapa Town about 3 km

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and takes you 45 minutes to walk here. The village is on the slope of the hill and easy walking, rice field and corn are grown here. Go through the village of Black H'mong ethnic minority; see people weaving and embroidering their clothes, keep going down enjoy colorful rice terraces and the interesting waterfall.



Cat Cat Village

After trekking, we will transfer for lunch at local restaurant (Vietnamese cuisine) Afternoon, free time at your leisure or join in optional tour

OPTION 1: FANSIPAN CABLE CAR IN THE AFTERNOON (EXCLUDED ON OUR PRICE)

Price: Kindly contact us for more detail

You will transfer to **Fansipan Cable Car Station** that takes you about 15 minutes instead of 3-day climbing two to four days as before. After arriving at the station, visitors will take about 20 – 30 minutes to climb 600 more ladders to reach the top of Fansipan peak, and touch the landmark in the roof of Indochina. It is no longer a dream far away with many people as before since the cable car Fansipan was born. Besides the Fansipan peak, you can also visit the beautiful



Fansipan Legend with Bamboo Garden, Bao An Thien Tu, Bich Van Thien, shopping center, etc. After that, take cable car to get back to Fansipan Cable Car Station.

Get on bus then back to hotel

Included: Transfer, English Speaking Guide, 2 ways cable car

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Excluded: Train ride up to the top of Fansipan, Meals, tipping, other services not mentioned above

OPTION 2: SAPA GLASS BRIDGE (EXCLUDED ON OUR PRICE) Price: Kindly contact us for more detail

Transfer to visit The Sapa Glass Bridge (also know as Cau Kinh Rong May which means Dragon in Cloud Glasss Bridge). The bridge is more than 2,000 meters above sea level and it is currently the highest glass bridge in Vietnam. The bridge spans the O Quy Ho Pass and hugs the Hoang Lien Son mountain range, extending outwards up to 60 meters with a total length of 300 meters in a circular shape with 4 walkways spreading out in 4 directions, ensuring the sturdiness and solidity of the bridge.

The tempered glass floor of the bridge is designed with 3 layers, with a total thickness of 7cm and bonded with materials that can withstand high weight. The walkway is spacious and the length of the bridge is up to 50 meters. To visit the bridge, you can choose to walk or take the elevator. Normally, tourists will take the elevator because it saves time and gives you the feeling of floating on air. In just over a minute, you can reach the top of the mountain wall while enjoying the scenery outside through the entire glass elevator.



Sapa Glass Bridge in O Quy Ho pass

Get on bus then back to hotel

Included: Transfer, English Speaking Guide, Entrance fee, Elevator

Excluded: Meals, tipping, other services not mentioned above

Having dinner at local restaurant with Special Salmon Hot-pot

Overnight in Sapa Meals

Breakfast/Lunch/Dinner (Vietnamese food)

Day 3: Sapa - Mu Cang Chai - Raspberry hill - Le Champ Tu Le (B/L/D)

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After breakfast, check out hotel then leave Sapa at around 8:30 then drive to Mu Cang Chai

Mu Cang Chai is located in the Yen Bai Province of Vietnam in the northwest region, nestled in the Hoang Lien Son Mountain Range. It is famous for the stunning rice terraces that spread across the rolling hills, creating a landscape that changes with the seasons. Mu Cang Chai Vietnam has a subtropical, humid climate. The temperature ranges from a maximum of 29.8 degrees Celsius to a minimum of 9.8 degrees Celsius, with a yearly average temperature of 20.1 degrees Celsius. Due to its pleasant weather, Mu Cang Chai can be visited at any time of the year.

12:30: Upon Mu Cang Chai, we will stop for lunch at local restaurant. After that, we will transfer to visit **The Raspberry hills (Doi Mam Xoi).** This hill is located in Han Chong village, La Pan Tan commune. The reason the rice fields are called "raspberry hills" is because of the shape of the terraced fields that are adjacent to each other, round like raspberries in the season to be picked. Visiting **Raspberry hills**, you will stop outside the parking area then we will use the local motorbike to get to the top of the hills (10-15 minutes on motorbike)

After visiting the raspberry hill, we will continue to transfer for 40 km more (1 hour transfer) to reach Le Champ Tu Le Resort - where we will overnight here. Le Champ is nestled on the mountainside with a full view of the Tu Le valley and immense terraced fields. Standing on the balcony, you will admire the majestic rice fields view, towering mountains surrounded by clouds in a 27-hectare campus running along the mountainside.

A very special point when coming to LE CHAMP is experiencing the natural hot mineral spring right on Le Champ's premises with both outdoor pools and private bathrooms to enrich health, eliminate fatigue, and enjoy moments of relaxation. Growing up by the hot stream nestled around the valley, Thai people have kept the naked bathing custom for hundreds of years. Originating from the ground, hot mineral spring absorbs the quintessence of the legendary land and promises the "spirit water" containing secrets of the Thai women's beauty.

Overnight in Le Champ

Distance: from Sapa - Mu Cang Chai : 158 km: 4 hours 30 minutes transfer Meals Breakfast/ Lunch/ Dinner (Vietnamese food)





Le Champ Tu Le Resort

Mam Xoi Hills

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TRAVEL

LV TRAVEL(LAC VIET TRAVEL & TRADING CO., LTD)

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Day 4: Mu Cang Chai - Free time or trekking Lim Mong Village - Transfer back to Hanoi (B/L/D)

After breakfast, you can have free time at your leisure or have choice of trekking in **Lim Mong Village**. Nestled at the foot of Khau Phạ Pass, one of the four greatest mountain passes in the country, Lim Mông Village appears with a peaceful beauty that makes our hearts flutter. Visiting Lim Mong, you will have chance to capture the whole scene of the ripe rice fields, to see the poetic beauty of the small houses and fresh air (trekking for 5 - 10 km, about 1- 2 hours walking). 11:00 we check out hotel then transfer back to

Hanoi. 12:00 We will stop at Nghia Lo town for having lunch at local restaurant.

Upon arrival, check in hotel in Hanoi. Relax and free time at your leisure to explore the city

Overnight in Hanoi

Distance: From Nghia Lo - Hanoi: 215km -

4,5 hours transfer

Note: Trekking in Lim Mong village: 1 to 2

trekking (5 - 10 km)

Meals Breakfast/ Lunch/ Dinner

(Vietnamese food)



Lim Mong Village

Day 5: Hanoi Departure (B/-/-)

After breakfast, free time at leisure then transfer to airport for departure flight

Check out time: 12:00

Distance Hanoi Central - Noi Bai Airport: 35 km => 45 minute transfer

Meals Breakfast at hotel

End of services

List of accommodations: or similar

| Location | 3-star | 4-star | 5-star | | |
|--------------|-----------------------------------|---------------------------------------|-------------------------------------|--|--|
| Ha Noi | Larosa/ Hong Ha (ROH) | The Q/ The Ann (ROH) | Pan Pacific (Deluxe) | | |
| Sapa | Sapa Relax/ La casa (Superior) | Amazing/ BB hotel/ BB resort (ROH) | Silk Path Grand (Classic Garden) | | |
| Mu Cang Chai | Le Champ Tu Le Resort (Glenwood) | | | | |

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Rates and Conditions

Prices are in USD per person, based on two guests sharing a twin or double room in the hotels mentioned

Below rates are not valid for the period of Christmas, New Year (normally from 20 Dec to 10/15 Jan), Vietnamese New Year, Independence Day (30 April), May Day, National Day (02 Sep), etc. Please contact us for further details in terms of specific dates.

| High season: 01 Sep 24 - 31 Dec 24 | | | | | | | | | | | | | |
|---------------------------------------|-----|-----|-----|-----|-----|--------|----------|------------------|------------------|------------------|------------------|------------------|-----------------------|
| Group size/ Price per person | 2 | 3 | 4 | 5-6 | 7-9 | 10-12 | 13-15 | 16-19 + 1 FOC | 20-22 + 1 FOC | 23-26 + 1 FOC | 27-31 + 1 FOC | 32-35 + 2 FOC | SGL supple ment |
| 3-star | 752 | 598 | 532 | 480 | 426 | 421 | 381 | 379 | 362 | 347 | 334 | 330 | 132 |
| 4-star | 783 | 629 | 563 | 511 | 457 | 453 | 415 | 412 | 394 | 378 | 366 | 363 | 163 |
| 5-star | 878 | 726 | 660 | 609 | 555 | 551 | 522 | 518 | 499 | 482 | 472 | 469 | 247 |
| | | | | | | Low se | eason: (| 01 May 24 | 4 - 31 Aug | 24 | | | |
| Group size/ Price per person | 2 | 3 | 4 | 5-6 | 7-9 | 10-12 | 13-15 | 16-19 + 1 FOC | 20-22 + 1 FOC | 23-26 + 1 FOC | 27-31 + 1 FOC | 32-35 + 2 FOC | SGL supple ment |
| 3-star | 737 | 578 | 516 | 461 | 402 | 393 | 354 | 349 | 331 | 315 | 302 | 298 | 101 |
| 4-star | 770 | 609 | 547 | 493 | 434 | 425 | 386 | 383 | 365 | 349 | 336 | 331 | 133 |
| 5-star | 867 | 709 | 648 | 593 | 535 | 527 | 488 | 490 | 472 | 454 | 442 | 440 | 218 |

Optional tour (Excluded in our price)

| Optional tour | | | | |
|------------------------------|------------|-------------|--------------|--|
| Group size/ Price per person | 2 – 8 paxs | 9 - 19 paxs | 20 - 32 paxs | |
| OPTION 1: FANSIPAN CABLE CAR | 59 | 57 | 55 | |
| OPTION 2: SAPA GLASS BRIDGE | 42 | 40 | 38 | |

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| Inclusions | Exclusions | | |
|--|---|--|--|
| Accommodation in the category chosen or similar (subject to availability) | Early check in and late check out at hotelOptional tours: Fansipan mountain or Glass Bridge | | |
| Meals as mentioned in the program. B= Breakfast, L=Lunch, D=Dinner (with Vietnamese food), Salmon Hotpot in Sapa Local motorbike transfer to the top of hills in Mam Koi hills – Mu Cang Chai Le Champ Tu Le hot – spring (sharing with other guests) | Meals and drinks which are not mentioned in the program Travel insurance (Please make sure that you buy insurance for your clients before they travel oversea) Visa arrangement & Visa stamp at international gate International flight tickets and airport taxes. All internal/ regional flight tickets in economy class TIPPING for local guide and van driver + 1-2 pax: 10 USD/ pax/ day +3-4 pax: 7USD/ pax/ day +5-7pax: 5USD/ pax/ day +8-9pax: 4 USD/ pax/ tour +10 pax up: 3 USD/ pax/ tour *Suggested TIPPING for bellboy, boat crew, sampan driver: depend your budget. Any services not clearly mentioned in the program | | |
| with A/C. Transportation by private vehicle with A/C. All entrance fees and sightseeing as mentioned in the program. Local English speaking guide(s) Mineral water with 2 bottles of 500ml/ tour day/pax. FOC in ½ Twin room for group of 16 paying pax onward (excluding internal airfares and visas). Maximum 02 FOC per group. | | | |

GENERAL TERMS & CONDITIONS

Remarks for check in and check out schedules

Check in time: at hotel: after 14h00 Check out time: at hotel: before 12h00

Remarks for itinerary

The itinerary and schedule are subject to change due to local traffic situations, weather conditions; flight, or any un-foreseen circumstances or local authority decision. LV Travel reserves full rights to replace all items with same values for guests.

Remarks for meal

Meals are fusion on local food with daily normal buffet breakfast at hotel. Guests should advise any special food preferences, allergies or dietary requirements at least one (1) week prior to the arrival date.

Remarks for the price

16 full paying pax group is granted one FOC based on half twin (exclusive of extra service).

Please be aware that any changes in the itinerary due to unforeseen circumstances might result in increase in pricing.

Any damage caused to all services during the stay shall be payable by the passengers.

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Validity

All prices quoted to the Client/Agent are on a net basis in United States Dollars and valid according to the date specified on the LV Travel printed tariffs and/or quotation and/or invoice issued to the Client/Agent. LV Travel warrants that the prices or rates quoted to the Client/Agent are correct at the time of issuance or invoice but are subject to change in line with market, tax or currency fluctuation, with or without prior notice.

Payment method

Unless otherwise agreed by LV Travel, client's payment shall be executed by **bank transfer**, to the LV travel's bank account clearly noted in all the invoices. Every party shall take care of the transfer fees occurring with its relevant bank.

$\label{lem:payment} \textbf{Payment conditions for domestic or international flights}: We will check case by case. \\ \textbf{Payment conditions for land tour without flights:}$

- -Upon the confirmation of the document: a deposit of 30% total price is required 03 months prior to the group's arrival in Indochina, in order to secure all services
- The full payment of entire 70% of the total price must be transferred to the LV travel's bank account 30 days prior to the group arrival in Indochina, if not agreed otherwise.

Cancellation of domestic or international flights: We will check case by case. **Cancellation policy:**

- All cancellations should be made in writing and should be acknowledged by LV travel.
- -Cancellation Rules for Land Tour, not apply for **domestic or international flights** (if any).
- Cancellation more than 45 days prior to the group arrival: No Charge. Deposit shall be deducted into the next bookings, except specified suppliers require cancellation fees.
- Cancellation between the 45th and 31st day prior to the group arrival: 25% of the total tour price.
- Cancellation between the 30th and 23rd day prior to the group arrival: 30% of the total tour price.
- Cancellation between the 22nd and 16th day prior to the group arrival: 40% of the total tour price.
- Cancellation between the 15nd and 09th day prior to the group arrival: 60% of the total tour price.
- Cancellation between the 08nd and 03rd day prior to the group arrival: 80% of the total tour price.
- Cancellation between the 02nd and 0th day prior to the group arrival: 100% of the total tour price.
- In case the tour participant(s) shorten or interrupt the tour of their own accord there will be no reimbursements.
- Reduction in the number of passengers against requested bookings is considered and treated as cancellations.
- If the balance of the tour invoice is not received by the deadline of 14 days prior to the group arrival, LV Travel will reserve the right to cancel the reservation without indemnity or any reimbursement.
- If LV Travel is forced to cancel the departure due to unforeseeable reasons, the participants will be fully reimbursed without intention to claim for any indemnities.

| (| Contact details |
|-----------------------------|-----------------------------------|
| Hotline for sales (ms Moon) | +84 888 905 286 (WA/viber/mobile) |



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| Hotline for operation (ms Anna Hanh) | +84 983 096 032(WA/viber/mobile) |
|--------------------------------------|-----------------------------------|
| General Manager Mr Len | +84 989 200 116 (WA/viber/mobile) |

Web: http://www.lvtravel.vn/

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